Expanding construction capabilities
At L&A Construction Limited, profitability is not the primary objective for the family run business, instead focusing on ensuring the delivery of high quality projects while building trusted relationships with clients.

Chairman of the Company, Sir Luciano Cragnolini arrived in Papua New Guinea (PNG) - having left his home country of Italy - on December 9, 1967. His exceptional understanding of the PNG industry began with installing pre-cast concrete beams for the construction of the administration building; during stage one of the University of PNG (‘UPNG’)’s construct in Waigani.

Only five years later - in joint partnership with his late brother, Arrigo Cragnolini - he formed L&A Bricklayers Pty Ltd, the name which preceded the current L&A Construction Limited.

“In our earlier years, L&A adopted a sub-contractor role which specialised in block work, tiling and specialist finishes including Italian marble and granite,” explains Adriano Cragnolini, General Manager of L&A. “Later this product offering expanded to include a wide range of internal divisions, including a steel fabrication factory,

L&A Construction Limited is a family run business managed by its founder, Sir Luciano Cragnolini and his sons who have used the raw materials of determination, quality and principles to carve the artifact of success within the construction industry across Papua New Guinea.

Writer: Phoebe Calver
Project Manager: Tom Cullum
Monier is the single largest manufacturer, supplier and distributor of constructed materials and building projects in PNG.

Over the years Monier has demonstrated a commitment to quality time and time again, with strict adherence to quality standards which set the Company apart from its competitors in Papua New Guinea.

The Company constantly works to ensure it lives up to its reputation for ‘The Mark of Quality’, involving itself in many prestigious civil engineering, construction and building projects in Port Moresby, the National Capital District and Central Province.

As an integrated business, Monier has developed to a point where its operations are almost completely self-sufficient, no longer needing to rely on outside sourcing for the majority of its critical raw materials, or manufacturing.

Monier manufactures and distributes a wide range of construction materials and building products which include ready mix concrete, quarry materials, reinforced concrete pipes, architectural elements, masonry block wall systems and pavers, and a range of moulded water tanks and septic tanks.

Monier also operate a materials testing laboratory that has been independently accredited by the Papua New Guinea Laboratory Accreditation Scheme (PNGLAS).

It has significantly contributed to local communities and proudly supports local groups that demonstrate a commitment to improving the standards of both education and health in Papua New Guinea. Monier actively attends to its responsibilities and obligations in relation to health and safety, the environment, corporate governance and community relations.

T +675 325 3344
E sales@monier.com.pg
www.monier.com.pg
Building a brighter future for generations to come

Monier is a proud Papua New Guinean company with history extending back to 1958.

Our services, facilities, and products, are of a global standard with specialist teams supporting on going research & development and quality control.

Monier is the single largest producer, supplier & distributor of construction material and building products in PNG.

› Readymix Concrete
› Bulk Cement
› Quarry Products
› Precast
› Masonry
› Reinforced Concrete Pipes
› Moulded Water Tanks

MONIER LIMITED
Monier Compound, Saraga Street 6 Mile, Port Moresby
Ph: +675 325 3344 - Email: sales@monier.com.pg
www.monier.com.pg
Montina Limited’s business concentrates on the retail & wholesale sectors and offers an extensive range of stocked products for a number of manufacturers who specialise in providing to the building and construction industries.

The Company’s management has accumulated a wealth of experience within the building industry and has operated in the country for close to two decades, managing project requirements with attention to detail, from providing architects with recommended product specifications, to supplying and sourcing products globally for the project managers and application methods to contractors.

T +675 323 2449
www.montina.com.pg

During this challenging period, we took it as an opportunity to review our internal structure and operating costs, which enabled us to streamline our vehicle for the next wave of development.

L&A after being unhappy with their previous builders’ work, meaning we were able to take a step into both existing projects and participate in new projects.

“Since that point, a large number of the new entrants to our market back in 2011 have withered, leaving us in the enviable position of being the builder of choice by many architects and developers in PNG.”

By obtaining such a valued reputation, the Group has been able to expand into new markets, providing an abundance of new opportunities while excelling in PNG.

“In recent years we have spent a lot of time establishing and developing partnerships with private companies and governmental organisations,” affirms Cagnolini. “This has enabled L&A to become part of the planning and development committee for large-scale developments across PNG, enabling us to sit in the front row of future tender opportunities.”
If you're building in PNG and require quality materials delivered on time and on budget contact Steven Sinclair and the team at Niugini Link.

T: +61 7320 52227 E: info@niuginilink.com.au

Niugini Link Pty Ltd has been proudly serving the PNG Civil, commercial, multi-res and domestic construction industry with quality building, plumbing, joinery and fitout materials since 1992.
For L&A, observing strict disciplinary regimes in carrying out work has ensured that all members within the Company are working to industry standards. Alongside that, each member of staff is provided with a clear understanding of the programme deliverables required to achieve the highest possible workmanship.

“In order to achieve the best, we thoroughly believe in supporting our employees in work as well as in achieving their personal and financial goals,” continues Cragnolini. “We back them in their endeavours and give them opportunities to grow. Everyone has challenges and it seems employees in PNG have their fair share.”

The Company has an established code of conduct that everyone adheres to, helping to create a structured approach to delivering total solutions for our clients.

Cragnolini adds: “When you look behind each of our projects, you will

**Opportunities to grow**

A L O N G S I D E H I S B U S I N E S S achievements, Sir Luciano has contributed to many community initiatives over the years which led to his bestowal of the “Paul Harris Fellow” from the Rotary International Club, an Order of Logohu from the Governor General of PNG; and later a Knighthood Bachelor award where he attended an investiture ceremony at Buckingham Palace to receive his Knighthood from Prince Charles. Sir Luciano is also Chairman of the NCD Building Board and NCD Liquor Licensing Board.
notice that there is a constant aim to achieve a quality finish, while also finding efficient and effective ways to achieve the desired outcome that is both cost-effective and beneficial to our clients.”

It is the consistent success of the Company in this department during the past 45 years that has led to the quality of its professional team. A combination of its training, flexibility and more than anything, its ability to work as a team has provided L&A with an enviable reputation within the industry.

Showcasing diverse skill
During its 45-year span in the industry, L&A has worked on an abundance of projects in PNG and further afield.

“We have worked on a full span of projects across the industry, a great example being Venezia Estates,” explains Cragnolini. “The staged master plan development comprised three residential towers,

“WE ALWAYS ADVERTISE in Papua New Guinea forums for Papua New Guineans or people who have Papua New Guinea experience, and who have the requisite skills and capabilities to fulfill our positions. We encourage our employees to undertake external training programmes to further their career development plans which are funded by the Company.

“We believe in supporting our employees to achieve their personal and financial goals. It’s about backing them during their endeavours and giving them the opportunity to grow. Everyone has challenges in life, and in PNG employees do seem to have more than their fair share of troubles compared to the rest of the world. Offering support during these difficult times to those good and long-serving employees does pay dividends through the quality, commitment and loyalty the Company often receives in return. Testament to this is the fact L&A has about 10 employees who have been with the company for more than 30 years.”
Manasupe Haus
Formerly known as Marea Haus / Pineapple Building

CLIENT:
Oil Search (PNG) Ltd / Government of PNG

ARCHITECT / PROJECT MANAGER:
Pacific Architects

DESCRIPTION:
13 Level Redevelopment of Old Pineapple Building now "Manasupe Haus"

PROJECT TIME:
July 2013 - December 2015
kitchens, a gym, karaoke building and a centralised services plant, with a further eight residential tower developments on this project in the pipeline.”

Showcasing its diverse skill-set in the industry, the Company has also worked on a church at the beach in Porebada, a primary school on Fisherman Island and a diesel fired generator plant at Kanudi.

“Our skill-set and resources came to the fore when we were engaged by Oil Search Limited to undertake the refurbishment of the iconic ‘Pineapple’ building - now known as Sir Manusupe Haus - which accommodates the Department of Prime Minister and NEC,” Cragnolini continues: “As acknowledged by most consultants, this was one of the most complicated building and refurbishment projects to have been undertaken in PNG.

“Works included the construction of a sheer wall, two new concrete staircases on either side of the building, a new mass-slab underpinning installed to the existing building footprint, addition of an extra top-floor, and the fit-out of 13 floors of quality commercial office accommodation.”

Currently the Company is expanding its portfolio of projects, branching into new sectors that will enable new directions for L&A in the future.

“Our first large project outside of Port Moresby is the current construction of a new cash handling facility for the Bank of Papua New Guinea in Lae,” states Cragnolini.

“Other current projects include a new lecture theatre and library at the UPNG Waigani campus for Cardno TEU, the new school of business at UPNG Waigani for the Australian Department of Foreign Affairs and Trade, and a 14-level residential tower for Brian Bell in Port Moresby.”

The Company is showing no signs of slowing down as it moves forward, with future projects in the pipeline including the Angau Hospital redevelopment, upgrading of existing hotels around the country, a planned new shopping centre, and several residential and commercial towers in Port Moresby.

“Over the years, we have gained a lot of respect from clients and suppliers alike in the PNG construction industry,” concludes Cragnolini. “We will continue to strive to provide high quality outcomes for our clients, while supporting local suppliers and employees, with the goal of being regarded as the builder of choice by our clients.”

Manusupe Haus